

Advisor – Career Opportunity

Are you interested in joining a locally owned company with national reach and endless career opportunities, a company anchored in their rich values and their commitment to community? Are you passionate about doing whatever you need to, to ensure your clients are well cared for? Looking for a company and leader who feels the same and is ready to do what they need to, to enable you to be successful?

Henderson Insurance is searching for an Advisor in Saskatchewan:

The Ideal Candidate will:

- Target mid-market commercial segment (small to medium sized enterprises – SMEs) and positively impact the revenue growth of the organization each year by continually growing the individual's book of business.
- Be the client's advisor in risk and insurance. Put the client in the middle of everything he/she does.
- Proactively Manage Relationships by understanding the needs of your clients and knowing their business best.
- Be personally satisfied with building market share by providing the best solutions to our existing and new clients.
- Deliver results by building your book of business. Build a business within the business.
- Be invested in ensuring their skills and knowledge are constantly evolving and maturing by actively participating in training and development opportunities.
- Be active in your networks and your community, doing your part to ensure we have healthy communities and that Henderson Insurance's Values are demonstrated in the community.

Unique Characteristics and Talents:

- Natural Networker and Connector
- Digs into the problems of others for the purpose of helping
- Loves to present concepts to individuals and groups
- Places the win a very high priority
- Goal Setter
- Understands the unique makeup of a high performing individual on a high performing team – Team Athletics background

Values:

- Empathetic
- Consistent
- Flexible
- Filled with conviction
- Driven by the desire for constant improvement